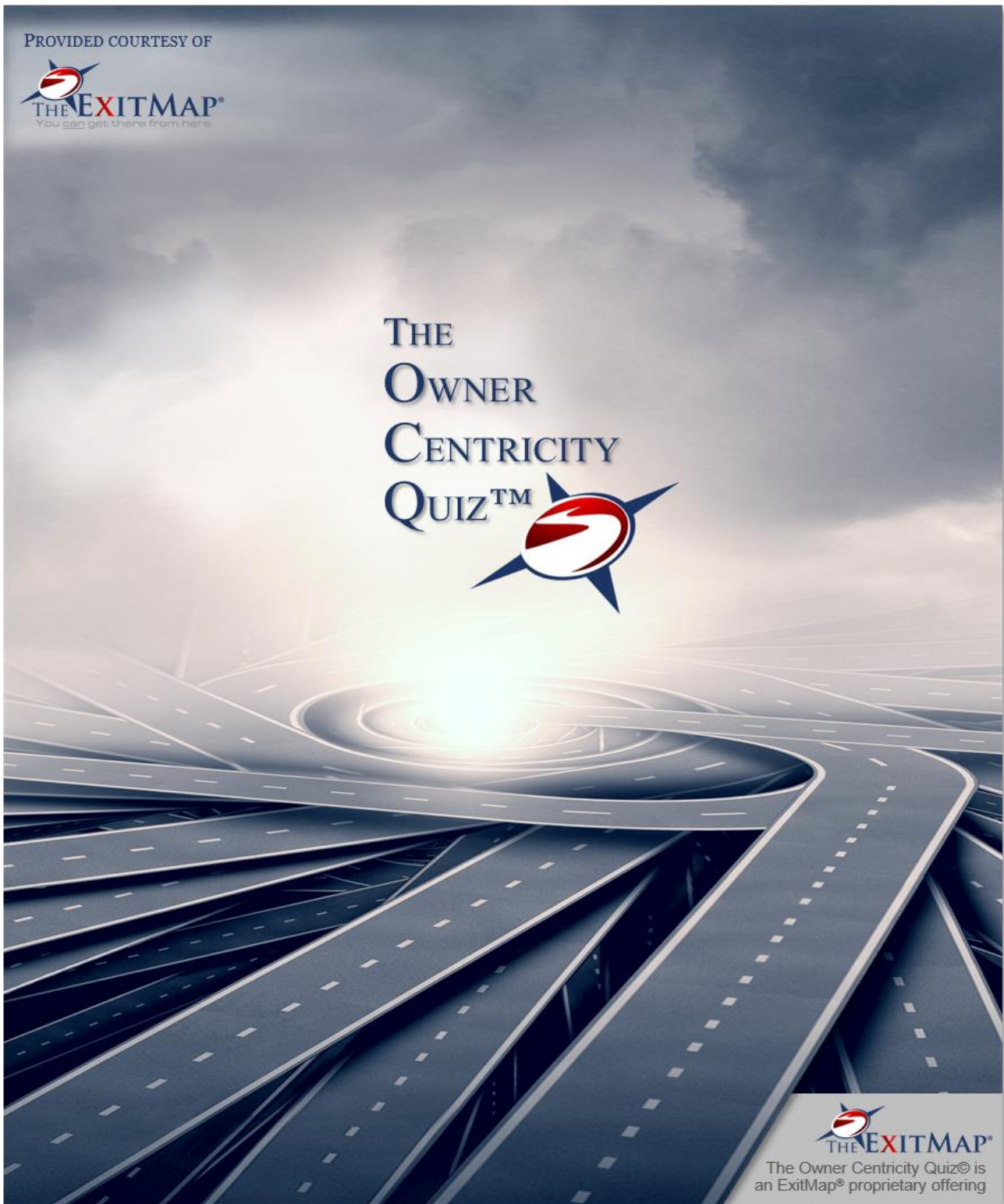


PROVIDED COURTESY OF



THE
OWNER
CENTRICITY
QUIZ™



OWNER CENTRICITY QUIZ RESULTS

PREPARED 9/14/2019 FOR COSMO SPACELY

ADVISOR: JOE TAKAGI AFFILIATE ORGANIZATION: EXITMAP



This sample is provided for demonstration purposes only.

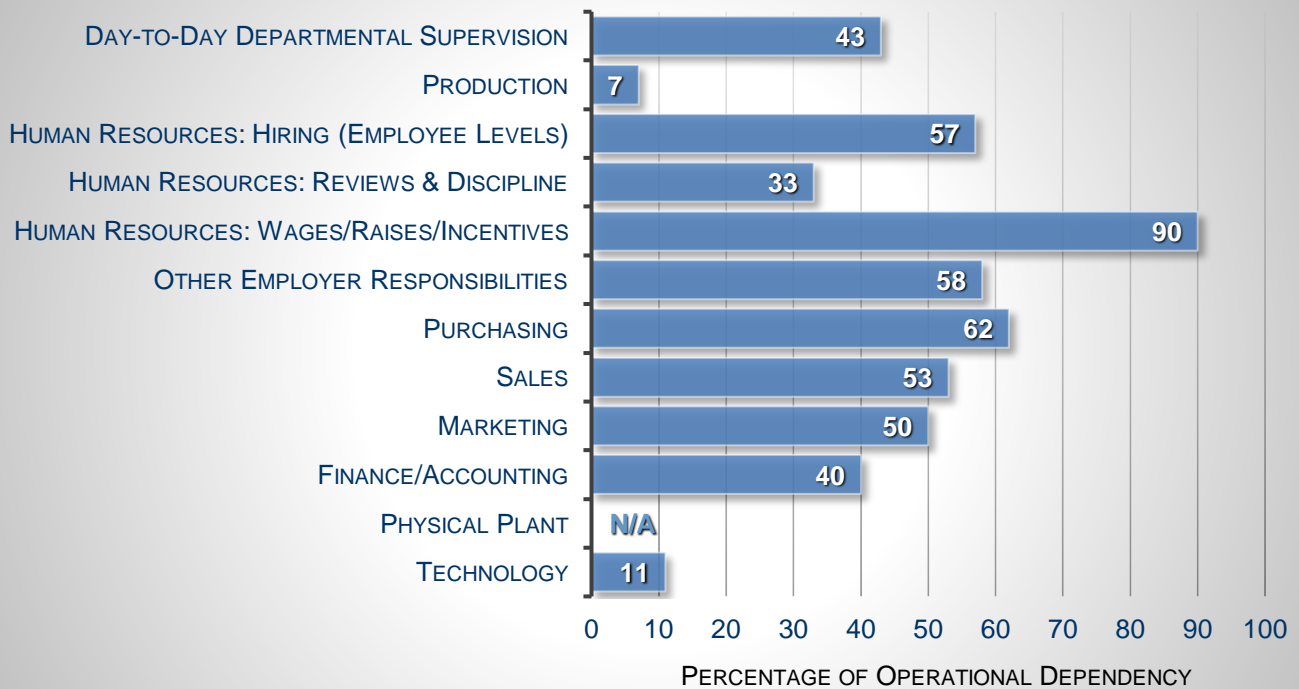
Some pages have been excluded in order to protect our intellectual property.



THE OWNER CENTRICITY QUIZ BREAKDOWN AND SCORING

Cosmo Spacely, your company is 45% dependent on your direct participation.

Response Breakdown by Category:



INTERPRETING YOUR OWNER CENTRICITY SCORE:

The table below provides a general breakdown of the OCQ score after considering the level of owner participation in each operational category.

Below 25%:	You appear to have a management team that handles most of the company's common operating functions.
Between 26% and 50%:	There may be some functions you could delegate. Check your score breakdown by function to identify areas where you may be too involved.
Between 51% and 75%:	Your company is very dependent on you to operate. This will likely decrease its value to a buyer.
Above 75%:	You have more of a job than a business. It is probable that your company is unsellable unless a buyer is only seeking personal income.