



CASH FLOW ILLUSTRATOR®

Company: **Spacely Sprockets**
 Owner: **Cosmo Spacely**
 Type of Entity: **S Corporation**
 Date Updated: **7/25/1997**

REQUIRED FIELDS
 Calculated
 Calculated Totals

Current Month: **JUN** #Months YTD: **6**
 Current Year: **2019**

Year:	Current -3 2016	Current -2 2017	Current -1 2018	YTD 2019	Annualized Current	3 Year Historical Weighted Average
Revenue	\$5,697,433 100%	\$5,998,421 100%	\$6,258,744 100%	\$3,277,865 100%	\$6,555,730	\$6,078,418
(COGS)	\$3,977,541 70%	\$4,258,997 71%	\$4,409,533 70%	\$2,168,212 66%	\$4,336,424	\$4,287,356
Gross Profit	\$1,719,892 30%	\$1,739,424 29%	\$1,849,211 30%	\$1,109,653 34%	\$2,219,306	\$1,791,062
(G&A)	\$854,615 15%	\$839,779 14%	\$844,930 13%	\$420,156 13%	\$840,312	\$844,827
Pre-Tax Profit	\$865,277 15%	\$899,645 15%	\$1,004,281 16%	\$689,497 21%	\$1,378,994	\$946,235

EBITDA Calculation: (Must match values from Cash Flow Calculator.)

Pre-Tax Profit	\$865,277	\$899,645	\$1,004,281	\$689,497	\$1,378,994	\$946,235
Interest	\$120,542	\$115,899	\$102,532	\$47,850	\$95,700	\$109,989
Depreciation	\$65,399	\$57,412	\$85,651	\$53,227	\$106,454	\$72,863
Amortization	\$0	\$0	\$0	\$0	\$0	\$0
EBITDA Total:	\$1,051,218	\$1,072,956	\$1,192,464	\$790,574	\$1,581,148	\$1,129,087

Sellers Discretionary Earnings: (Enter values from Cash Flow Calculator)

SDE Total:	\$1,571,152	\$1,616,786	\$1,778,871	\$850,000	\$1,700,000	\$1,690,223
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Year:	Current +1 2020	Current +2 2021	Current +3 2022	Current +4 2023	Current +5 2024
Expected Growth Rate	5.00%	3.50%	4.50%	5.00%	5.30%
Pre-Tax Profit	\$1,447,944	\$1,498,622	\$1,566,060	\$1,644,363	\$1,731,514
EBITDA	\$1,660,205	\$1,718,313	\$1,795,637	\$1,885,418	\$1,985,346
SDE	\$1,785,000	\$1,847,475	\$1,930,611	\$2,027,142	\$2,134,580

CASH FLOW AT A GLANCE

